



LEASE RATES

Rates & concessions are still stable for now, will rise as Class A continues to fill.



Stable

CONSTRUCTION

Nothing Speculative



Stop

VACANCY

Negative absorption, this quarter



Up

OUTLOOK

2012 is expected to produce activity slowly moving toward a more balanced market.



Positive

WHAT'S HOT

- Increased Activity
- Stock Market Trends Up
- No New Construction (Helps Lower Vacancy Rate)

WHAT'S NOT

- No New Construction (Depresses Construction Industry)
- Election Year Concerns
- Some Move Outs

Statistical data for the opinions in this report were obtained from NAI Alliance, Grubb and Ellis and CBRE, Reno, Nevada

Vacancy
15.2%
(Increase)

Negative Absorption
Q1: -500,000 SF

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PROPERTIES

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INDUSTRIAL MARKET FEATURED PROPERTIES



Sale or Lease
Bring All Offers
170,562 SF Manufacturing/Distribution Facility
111 AirPark Vista, Dayton, NV



Lease
Bring All Offers!
133,000 SF Warehouse
1750 Purina Way, Sparks, NV 89431



Lease
Bring All Offers!
40,000-292,000 SF Industrial Space
6650 Echo Ct, Reno, NV 89511



Sale or Lease
\$4,500,000 or \$0.25/SF/Mo./NNN
156,800 SF Building + Yard
600 Lake Ave, Silver Spings, NV



SubLease
\$0.25/SF/Mo. NNN
180,000 SF Distribution
775 Waltham Way, Patrick, NV 89434



Lease
\$0.25/SF/Mo. NNN
75,000 - 271,152 SF Distribution
550 Boxington, Sparks, NV 89431